DETERMINING THE GAMIFICATION USER TYPES OF GIFTED CHILDREN AND THEIR PARENTS, AND EXAMINING THEM IN TERMS OF MOTIVATION

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Abstract

The types of users in gamification systems are identified as Socialisers, Free Spirits, Achievers, Philanthropists, Players and Disruptors. Socialisers, Free Spirits, Achievers and Philanthropists are more internally motivated; the motivation of the players is external. In gamification systems, different game mechanics motivate users in different directions. In explaining the different user types that exist in gamification systems and the characteristics that determine them, it is necessary to identify the user types of the gifted children and their parents and to reveal the sources of motivation. Therefore, the general purpose of this study is to examine the gamification user types Hexad of gifted children and their parents' players in terms of motivation sources. In the study, descriptive research method which is one of the quantitative research methods was adopted. The sample of the study consists of 21 gifted children and their parents who are enrolled in Children's University in the fall semester of 2019-2020. In order to determine the type of players / users in gamification, "The Gamification User Types Hexad Scale" was applied online. Research findings revealed that the most common user types in gifted children's environments were, Achievers and Free Spirits, followed by less average Philanthropists and Socialisers, and the least seen user type was Players. The results of the study revealed that gifted children have phones from the age of 8. It was also concluded that the majority of gifted students had computers. It was determined that the majority of those who had computers were Achiever and Free Spirit and those without computers were Socialiser and Philanthropist. It was concluded that the majority of parents did not play digital games. Mothers who do not play digital games are identified as Philanthropist, Socialiser, and fathers who do not play digital games are Achiever and Philanthropist.

Keywords: Gifted children, parents, gamification, user types, player types, motivation.

1 INTRODUCTION

Personal differences have an impact on learning capacity. Children with personal differences can get ahead of their peers and provide efficiency to the society in which they live, such as education, art, science and technology. These children who have the potential to bring the countries in which they live to better places in the future are called 'gifted children' (Bayraktar, 2001). Many studies have identified gifted children in different ways. According to Renzulli (1986), giftedness is innate skills and behaviors. Renzulli; he states that IQ means nothing for gifted children, and that gifted children need to demonstrate high levels of responsibility, innovation and creativity. Science and Art Center (BILSEM) Directive; It is defined gifted children as individuals with high leadership capacity, more successful in private academic fields than their peers, and performing superior in the fields of art, intelligence and creativity (MEB, 2001). According to the definitions obtained from the studies, giftedness; it can be expressed as a state of higher than normal development and a high level of mental capacity. Gifted children are individuals who creative (Torrance &

Goff, 1989), self-regulated learners (Risemberg & Zimmerman, 1992), have a wide range of imagination (Freeman, 2003), learn fast (Winebrenner, 2003), have problem solving skills (Sak & Maker, 2005). In addition, they are individuals who can think flexible (VanTassel-Baska, 1994), curious (Blackburn & Erickson, 1986), learn quickly without the need for practice and repetition (Freeman, 2004), and they can use inquiring learning approaches (Winebrenner & Brulles, 2009). These qualities of gifted children can be effective in many areas in learning with the right motivation. One of the areas that contribute to motivation is gamification systems.

Zicherman and Cunningham (2011) is define gamification as problem solving and attracting users' attention. Gamification describes as 'use of game design in non-game content' (Deterding, Dixon, Khaled, & Nacke, 2011; Werbach & Hunter, 2012). One of the noteworthy points in the definition of gamification reflects the aim of gamification. According to Deterding (2012) and Deterding, Dixon, Khaled, & Nacke (2011), the main idea of gamification is to motivate desired behaviors by using game design elements in non-game contexts, products or services. Motivation is the basic element of gamification design and behaviors that arise or change with this motivation (Hamari, 2013). In order to create more effective gamification designs, it is necessary to know which theoretical foundations are based on gamification. In this context, when the behavior model is examined, it is understood the importance of motivation in changing a behavior (Fogg, 2009).

Self-Determination Theory: Motivation; it is described as the power that affects the individual internally and externally positively or negatively (Ryan, Rigby & Przybylski, 2006). The intrinsic motivation is related to the person himself (self-directed), and the extrinsic motivation is the type of motivation that is completely outside the world (Zicherman & Cunningham 2011). The concept of motivation can be taken as the basis for successful learning and teaching (Çakmak & Ercan, 2006; Wild & Hawkins,1992). Motivation is understood by what stimulates the behavior and the source of continuation (Ames, 1992). Motivation is the direction of the person towards the aim and the power to strive towards that goal. In other words, it is the situation where more than one person makes continuous efforts towards a certain purpose (Ersen, 1997). Gamification expert Marczewski (2018) has determined which game mechanics can motivate which player type. Player Types: is defined as the classification of gamification users as a result of having different user motivations in interaction with gamified applications (Marczewski, 2018; Tondello, Mora, Marczewski & Nacke, 2018). Marczewski (2018) divided the player types into six parts according to the level of internal or external motivation of the users. What distinguishes this classification from the other is that this classification was created for gamification systems (Marczewski, 2018). The types of players (Gamification User Types Hexad) in gamification systems and which game mechanics can motivate player type are summarized below (Marczewski, 2018).

o Socialisers: They are motivated by relatedness. The sources of motivation are to communicate with others by establishing social relationships in gamification systems. Gamification Elements; Guilds / Teams, Social Network, Social Discovery, Social Status, Social Pressure and Competition.

o Free Spirits: They are motivated by autonomy. Sources of motivation are creating new things or discovering new places. Gamification Elements; Exploration, Branching Choices, Easter Eggs, Unlockables, Creativity Tools and Customisation.

o Achievers: They are motivated by competence. They are open to learning new things and improving themselves. Gamification Elements; Challanges, Certificates, Learning, Quests, Levels/Progression, Boss Battles.

o Philanthropists: They are motivated by purpose. Even though there is no reward at the end of what they do, they want to help other people in everything, and what attracts them is that they are beneficial to people. Gamification Elements; Altruistic Purpose, Care Taking, Access, Collection, Gifting / Sharing, Knowledge Share.

o Players: They are motivated by extrinsic rewards. They fulfill all the required tasks in the case of the reward they will receive by the system. Gamification Elements; Points, Prizes, Leaderboards, Badges, Virtual Economy, Lottery.

o Distruptors: They are motivated by the triggering of change. They desire a constant change and try to change the system by linking the source of motivation to the change of the system. Gamification Elements; Innovation Platform, Voting, Develoment Tools, Anonymity, Light Touch and Anarchy.

Socialisers, Free Spirits, Achievers and Philanthropists are more internally motivated; The motivation of the Players is external. The source of motivation for the types of internally motivated users is related to the

autonomy, competence, relevance in the Self-Determination Theory (Marczewski, 2018). Tondello et al. (2018) conducted research on the changing motivations of individuals and the different effects of gamification on individuals regarding the characteristics or characteristics of users. They also argued that gamification users have different user motivations in their interaction with gamified applications, and that the separation of these player types is essential for successful gamification systems (Tondello vd., 2018). But; parents who are unaware of such varying sources of motivation of player types think that they will motivate their children according to their own truths and desires. It keeps the child away from the happy and successful environment and unwittingly directs the child to the unhappy and unsuccessful environment. Therefore, in this study, it is aimed to determine the actor types of their gifted children and their parents. The aim is to enable them to recognize the sources of motivation of the player types and to help the real potential of gifted children. For this reason, the gifted students and their parents' player types were examined in terms of motivation sources. After learning the results of the player types scale 'How did learning your player types affect your?' research question was asked. Therefore, it is thought that identifying the existing player types in the adaptation of gamification as a solution to increase the motivation of gifted students and their parents to similar educational systems will help this process and give insight to those who work in this field.

2 METHODOLOGY

2.1 Participants

The study group of the study consists of gifted children and their parents attending Children's University in 2019-2020 the fall term. A total of 21 gifted children and their parents contributed to the study.

2.2 Instruments

In this study, a validated and reliable scale was used and the interview form was used to determine the views of the parents. This scale is the "The Gamification User Types Hexad Scale" (Tondello et al., 2016). "The Gamification User Types Hexad Scale" was developed by Marczewski (2015) in view of the user types designed specifically for gamification (Tondello et al., 2016). Researchers developed a 24-item questionnaire response scale to score six different motivational user preferences within the framework of Marczewski's user types for gamification. In the 7-point Likert-type scale, all four items are associated with one user type in gamification. For the internal validity of the scale, Cronbach Alpha coefficient of each user type was analyzed separately. The reliability coefficients (α) given for each user type in this measurement tool are given in Table 1 (Tondello et al., 2016).

Table 1. "The Gamification User Types Hexad Scale" internal scale reliability

User Types	Cronbach Alpha Coefficient
Philanthropist	0.89
Socialiser	0.83
Free Spirit	0.72
Achiever	0.75
Disruptor	0.73
Player	0.69

Table 2 shows the test-retest reliability analysis results measured by Pearson r for each user type.

Table 2. "The Gamification User Types Hexad Scale" Test-retest reliability(Tondello et al., 2016)

User Types	Pearson correlation coefficients
Philanthropist	.85**
Socialiser	.85**
Free Spirit	.63**
Achiever	.79**
Disruptor	.78**
Player	.35*

*p < 0.05. **p < 0.01.

The above-mentioned statistical analysis reveals that the 24-item "The Gamification User Types Hexad Scale" was able to experimentally measure the user types of Marczewski, the subject of this study (Tondello et al., 2016).

3.3. Data Collection Process

Within the scope of the study, the information of 21 gifted children and their parents who were registered to

the Children's University in the fall term of 2019-2020 were obtained from the Children's University registration system. During the same term, Parents of gifted children enrolled in Children's University were given Gamification Education for 8 weeks. Gifted children and parents were asked to complete "The Gamification User Types Hexad Scale" to determine user types. It was decided to collect the data electronically for reasons such as low cost and time. However, the main reason for collecting data online is that the parents involved in the study are distributed in the context of space. After the analysis of the user types, it was gathered by interview forms about how parents' learning these user types had an effect on them.

3.4. Data Analysis

Frequency distributions, percentages and descriptive statistics were used in the analyzes depending on the research questions.

3 RESULTS

Gifted children and parents were analyzed according to the scale of user types and their findings were presented.

Table 3. Distribution of gifted children and their parents according to user types

Family	Child	Mother	Father
Family 1	Achiever	Socialiser	Player
Family 2	Socialiser	Philanthropist	Achiever
Family 3	Socialiser	Philanthropist	Achiever
Family 4	Philanthropist	Philanthropist	Free Spirit
Family 5	Free Spirit	Socialiser	Philanthropist
Family 6	Socialiser	Free Spirit	Free Spirit
Family 7	Socialiser	Player	Philanthropist
Family 8	Philanthropist	Philanthropist	Philanthropist
Family 9	Philanthropist	Philanthropist	Philanthropist
Family 10	Achiever	Achiever	Socialiser
Family 11	Achiever	Free Spirit	Achiever
Family 12	Achiever	Philanthropist	Achiever
Family 13	Player	Socialiser	Free Spirit
Family 14	Achiever	Achiever	Socialiser
Family 15	Free Spirit	Player	Achiever
Family 16	Free Spirit	Free Spirit	Achiever
Family 17	Achiever	Philanthropist	Philanthropist
Family 18	Free Spirit	Socialiser	Philanthropist
Family 19	Philanthropist	Philanthropist	Player
Family 20	Free Spirit	Socialiser	Achiever
Family 21	Achiever	Socialiser	Philanthropist

In Table 3, families were analyzed separately as child, mother and father and the distributions regarding the type of users the families belong to are shown. Descriptive analyzes of these distributions are given in Table 4.

Table 4. Comparison of user types distributions of gifted children and parents

User types of gifted children			User types of mothers of gifted children			User types of fathers of gifted children		
User Types	F	%	User Types	F	%	User Types	F	%
Achiever	7	33.34	Philanthropist	8	38.1	Achiever	7	33.34
Free Spirit	5	23.81	Socialiser	6	28.58	Philanthropist	7	33.34
Philanthropist	4	19.05	Free Spirit	3	14.29	Free Spirit	3	14.29
Socialiser	4	19.05	Achiever	2	9.53	Socialiser	2	9.53
Player	1	4.77	Player	2	9.53	Player	2	9.53
Total	**21**	**100**	**Total**	**21**	**100**	**Total**	**21**	**100**

When Table 4 is examined, user types of gifted children; 33.34% Achiever (n=7), 23.81% Free Spirit (n=5), 19.05% Philanthropist (n=4), 19.05% Socialiser (n=4) and 4.77% Player (n=1), user types of mothers of gifted children; 38.1% Philanthropist (n=8), 28.58% Socialiser (n=6), 14.29% Free Spirit (n=3), 9.53% Achiever (n=2), 9.53% Player (n=2); user types of fathers of gifted children; 33.34% Achiever (n=7), 33.34% Philanthropist (n=7), 14.29% Free Spirit (n=3), 9.53% Socialiser (n=2), 9.53% determined as Player (n=2). According to these results, it is concluded that gifted children are mostly Achiever and Free Spirit, mothers are Philanthropist and Socialiser and fathers are Achiever and Philanthropist. When the user types were examined, it was concluded that there were no Disruptors.

Table 5. Age distribution according to the state of gifted children's phones

Do you have a phone?	6 Age	7 Age	8 Age	9 Age	10 Age	11 Age	12 Age	13 Age	F	%
Yes	-	-	3	6	3	1	1	1	**15**	**71.42**
No	1	1	3	1	-	-	-	-	**6**	**28.58**
Total	1	1	6	7	3	1	1	1	**21**	**100**

When Table 5 is examined, it is concluded that 71.42% of gifted children have their own phone (n=15) and only 28.58% do not have a telephone (n=6). The results of the research show that gifted children have phones from the age of 8.

Table 6. User types according to the availability of computers of gifted children

Do you have a computer?	Achiever		Free Spirit		Socialiser		Philanthropist		Player		Total	
	F	%	F	%	F	%	F	%	F	%	F	%
Yes	7	33.34	4	19.04	2	9.52	2	9.52	1	4.77	16	76.20
No	-	-	1	4.77	2	9.52	2	9.52	-	-	5	23.80
Total	7	33.34	5	23.81	4	19.04	4	19.04	1	4.77	21	100

When Table 6 is examined, it is revealed that 76.20% of gifted children have computers (n=16) and 23.80% of gifted children do not have computers (n=5). 33.34% (n=7) of gifted children who have computers Achiever, 19.04% (n=4) Free Spirit, 9.52% (n=2) Socialiser, 9.52% (n=2) Philanthropist, 4.77% Player (n=1) were determined to have user types. Socialiser (n=2), Philanthropist (n=2) and Free Spirit (n=1) were found to have no computers.

Table 7. Distribution of user types according to parents playing digital games

Parents	Digital gaming situations	Philanthropist		Achiever		Socialiser		Free Spirit		Player		Total	
		F	%	F	%	F	%	F	%	F	%	F	%
Mother	Yes	1	2.38	-	-	2	4.76	1	2.38	-	-	4	9.52
	No	7	16.66	2	4.76	4	9.52	2	4.76	2	4.76	17	40.48
Father	Yes	1	2.38	-	-	1	2.38	1	2.38	1	2.38	4	9.52
	No	6	14.28	7	16.66	1	2.38	2	4.76	1	2.38	17	40.48
Total		15	35.71	9	21.42	8	19.04	6	14.28	4	9.52	42	100

In Table 7, the status of digital game play of the parents was determined and compared with the results of the user types. 40.48% of the mothers (n=17) and 40.48% of the fathers (n=17) were found not to play digital games, while 9.52% of the mothers played (n=4) and likewise 9.52% of the fathers (n=4) were found to play games. 16.66% of mothers who did not play digital games were Philanthropist (n=7), 9.52% were Socialiser (n=4), 16.66% of the fathers who did not play digital games were Achiever (n=7) and 14.28% were found to be Philanthropist (n=6).

Table 8. Distribution of user types according to the games most preferred by gifted children

Gifted children's preferred games	Achiever	Free Spirit	Philanthropist	Socialiser	Player
Educational Games	7				
Adventure games		3			
Simulation Games			4		
Strategy games		2			

Sports Games					1
Racing Games				4	

According to Table 8, the most preferred games by gifted children are given and the types of users of these children are analyzed. It was determined that children who play educational games have Achiever (n=7), playing adventure games (n=3) and strategy games have Free Spirit (n=2), playing simulation games have Philanthropist (n=4) user types. It was determined that children who play racing games have Socialiser (n=4), playing sports games have Player (n=1) user types.

The parents who participated in the analysis were asked, "How did learning your user types affect you?" research question for opinions were determined and asked. Content analysis was performed on the data obtained. The themes identified as a result of this analysis are given in Table 9.

Table 9. "How did learning your user types affect you?" themes of the research question

Themes	F	%
I realized the sources of motivation according to user types	16	38.10
I understood why my child is not motivated by other gameplay elements	14	33,33
I have learned the elements of gamification that my child can motivate	12	28.57
Total	**42**	**100**

After the user types analysis, the views of the parents were gathered under three themes. These themes are 'I realized the sources of motivation according to user types', 'I understood why my child is not motivated by other gameplay elements' and 'I have learned the elements of gamification that my child can motivate'. Under these themes, it was revealed how the parents expressed their views on the gamification elements that motivated the user types according to the user types analysis.

Parent who says he/she is aware of motivation sources according to user types (Mother 18): 'We learned detailed information about motivation sources according to user types and we learned that our motivation sources change according to user types' and he said that motivation elements change according to user types. Another parent who has similar views; 'We noticed that the motivation elements are different for each person, the motivational tests and the types of user we learned at the end of the tests.' (Mother 3) and stated that they become aware of the sources of motivation that they can be motivated by.

Parents who understand why their child is not motivated by other play elements (Father 14): 'It made me go down to my child's point of view. I realized the motivation that would make him happy. I realized that their intrinsic motivation should be strengthened. ' He stated that his child is not motivated by other gamification elements and becomes aware of the sources of motivation according to user types.

Parent who has learned the gamification elements that his/her child can be motivated (Father 8): 'It was important to me to identify user types and to learn motivation sources based on my child's character.' He said that he learned the resources that motivate his child. A similar opinion of another parent; 'It was very useful for my child and us to learn the effects of motivation elements on people and to compare them with user types.' (Father 20).

4 CONCLUSIONS

When the results of the study were examined, it was found that gifted children were mostly Achiever and Free Spirit, with intrinsic motivation at the forefront. Mothers were found to be mostly Philanthropist and Socialiser. Fathers were found to be mostly Achiever and Philanthropist. When the player/user types were examined, it was concluded that there were no Disruptors. The study was conducted by Tondello et al. (2016) developed by "The Gamification User Types Hexad Scale". It can be said that it confirms the findings of the study. Tondello et al. (2016) in the study of Philanthropists, Free Spirits and Achievers have averaged close to each other; Socialisers and Players have followed these user types. The lowest average user type in the research is the Disruptors. A similar study was conducted by Şenocak (2019). According to the results of the research, the most common user types in Open and Distance Learning environments were found to be Philanthropists, Achievers, and Free Spirit, and Socialisers and Players followed these users with less average and the least seen user types were Disruptors (Şenocak, 2019).

In parallel with Marczewski's results (2018), Free Spirit, Achievers and the Philanthropists were identified as common user types in this study, and the Socialiser' follow up of the other user type averages suggests that the basic psychological needs advocated by the Self-Determination Theory and the desire to meet these needs are strong sources of motivation for the systems to be enacted.

In this study, it was concluded that there are no Distruptors. In this kind of research, Distruptors were found

to have the least average. In a different study, Distruptors were found to be the lowest average user type, while other user types were found to have the higher average. The findings of the study are also the most common of Philanthropists; It also supports the study of Fischer, Heinz and Breitenstein (2018), which is the least prevalent of Distruptors.

The results of the study revealed that gifted children have phones from the age of 8. It was also concluded that the majority of gifted students had computers. It was determined that the majority of those who had computers were Achiever and Free Spirit and those without computers were Socialiser and Philanthropist. It was concluded that the majority of parents did not play digital games. Mothers who do not play digital games are identified as Philanthropist, Socialiser, and fathers who do not play digital games are Achiever and Philanthropist.

Most preferred games of gifted children; Educational games, Adventure games, Simulation games, Strategy Games, Racing and Sports games. It was determined that children who play educational games have Achiever, playing adventure games and strategy games have Free Spirit, playing simulation games have Philanthropist user types. It was determined that children who play racing games have Socialiser, playing sports games have Player user types. However, other research findings have been examined according to the Rehabilitation Game Model of five popular commercial games and three rehabilitation games, supporting the emphasis of all game genres, particularly on the intrinsically motivated Achievers. (Holmes, Charles, Morrow, McClean, & McDonough, 2015).

When the opinions of the parents regarding the user types analysis were examined, it was determined that they expressed their opinions under three themes. Parents stated that they were aware of the sources of motivation according to the user types, that they understand why their child is not motivated by other gamification elements and that they have learned the gamification elements that their child can be motivated. These findings suggest that different game mechanics used in gamification motivate individuals in different directions (Orji, Mandryk, Vassileva, & Gerling, 2013) and that individual gamification systems that can be customized for each individual can have a more positive effect on motivation (van Roy & Zaman, 2015; Paiva, Bittencourt, Tenório, Jaques, & Isotani, 2016;Jang, Park, & Mun, 2015).

As a suggestion; Studies should be conducted to examine the relationship between user types and motivating game elements, their distribution or persuasion strategies, and the relationship between these user types and academic achievement.

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